

otodata tankmonitors.com

Fuel Innovation

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**OTODATA®**

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**Years ago we saw an opportunity to innovate in an industry where modernization happens slowly and costs associated with large-scale implementation made expansion and growth unaffordable for a large portion of the industry.**

**We're changing that.**

Otodata has been a key player in the tank monitoring industry for over eight years.

Our goal has always been to produce a monitor with a very low cost of ownership, making large-scale implementation affordable for all fuel resellers.

We're proud to say we design, develop, and manufacture our products locally and sell our award-winning tank monitors, management software, and mobile app to businesses all over North America.

All our monitors provide precise, extremely reliable data, carry industry-leading warranties, and are compatible with all tanks and software.

Thank you for your interest and we hope to hear from you soon.

Sincerely,  
The Otodata Team

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President

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Executive Vice-President

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**NATHALIE BOULAY**

Director of Administrative  
Services

**PATRICIA ANN ROSS**

Supply Chain Manager

# Trust Us With Your Tank Monitoring Needs

Propane, fuel, gas, water, temperature and more

Getting accurate tank level information is critical for your business. It can substantially reduce your operating expenses while significantly improving your service level.

Otodata's award-winning tank monitors are extremely reliable, precise and compatible with all tanks and software.

We offer flexible financing options for your integration and all of our pricing plans include unlimited reporting and support. Choose from three of our most popular solutions: no upfront investment, hardware as a service, or "all in."

## Innovation award winner

Otodata is proud to announce we have recently received the Innovation Award from the Canadian Propane Association (CPA) Awards Program. This award recognizes initiatives from organizations that have contributed to the advancement of the propane industry.

- ✓ Lowest cost guaranteed for life
- ✓ Unlimited reports and alerts
- ✓ Flexible financing options
- ✓ Manufactured in North America
- ✓ Industry-leading battery life
- ✓ Extremely accurate tank data
- ✓ Compatible with all tanks and software
- ✓ Quick and easy installation
- ✓ No Internet or gateway required
- ✓ Free integration support into your existing software
- ✓ Free online management software
- ✓ Free branded smartphone app for your clients
- ✓ Dual SIM design for maximum coverage
- ✓ Direct carrier relationships
- ✓ Fully encapsulated electronics
- ✓ Ruggedized and waterproof casing

“Our monitors work unbelievably well. We’re replacing two other brands with Otodata monitors due to superior customer service, hardware and software.”



INNOVATION AWARD WINNER  
2018

# Maximize Efficiency With the Otodata Portal

- ✓ Easily manage customer information
- ✓ Create custom routes
- ✓ View current inventory levels and sort by priority
- ✓ View device statistics for usage history
- ✓ Pinpoint your tank monitors on a map
- ✓ Set customizable level notifications: low, critical-low, fill and rapid draw
- ✓ Easily export data to spreadsheets for analysis (CSV)
- ✓ Send notifications to customers
- ✓ Free data import into existing software
- ✓ User-friendly interface and free training available
- ✓ Emergency support available 24/7

Easily manage your tank monitors with our web-based inventory management system, the Otodata Portal

Designed from the ground up with the tank monitoring industry in mind, our portal allows you to organize data, create custom routes, send and receive notifications, and much more.

The Otodata Portal is offered free to all Otodata tank monitor customers. No minimum amount of tank monitors required.

## Free API integration into your existing systems

We offer free unlimited support for integration into your existing software. We understand that some customers have heavily invested in their management software and we've made sure to create a very flexible and dynamic data-sharing platform. We can integrate with virtually any existing software using our documented APIs.



“Our Cargas integration is very well done. It’s super easy and effective. Very happy customer.”



# Increase Customer Loyalty With the Nee-Vo App

Your newest marketing tool  
has arrived

Grow your brand recognition and loyalty;  
let your customers view the level of their  
tanks anywhere, anytime.

With Nee-Vo, we offer free app rebranding,  
free in-app marketing opportunities, free  
printable promotional material to help  
advertise your app to customers, and  
free support.

The Nee-Vo app is offered free to all Otodata  
tank monitor customers. No minimum amount  
of tank monitors required.

With the Nee-Vo app,  
your customers can

- ✓ Track tank levels in real time
- ✓ Customize level alerts
- ✓ Contact you at the press of a button
- ✓ Request a refill
- ✓ Consult usage history



Free app  
customization,  
in-app marketing,  
and support with  
Nee-Vo.



**Convenience is key.**

Otodata clients can place orders online through our exclusive B2B store. Shop online for monitors, gauges, dials, mounting equipment, leads and much more!

Volume discounts apply.



Request access to our online store today at

**otodata**[tankmonitors.com](http://tankmonitors.com)



# Test Our Award-Winning Monitors Free

No commitment. No money down.

We'll send you six monitors, give you access to our online portal, and provide you with your own branded mobile app.

Contact us to get your free starter kit today and see why so many businesses trust Otodata!





**GENERAL INQUIRIES  
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